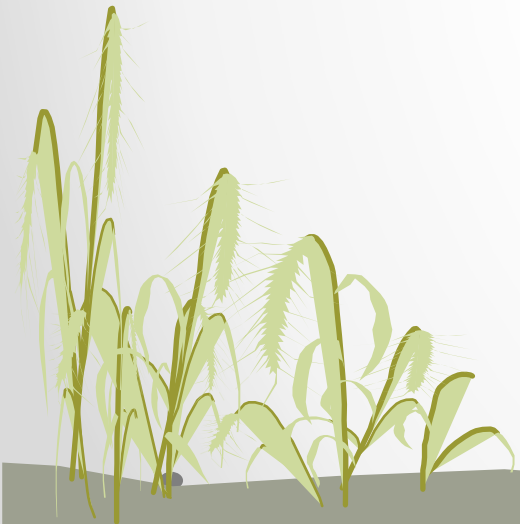




Credit: Part 2 of...

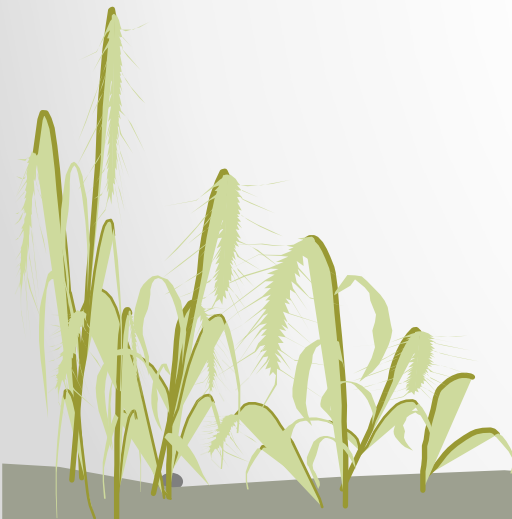
# A Fresh Financial Start For A Better You!



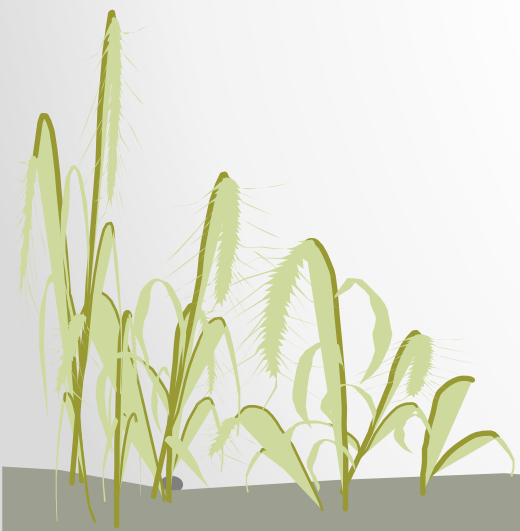
**THE PROBLEM IS  
NOT A LOSS OF  
MONEY OR CREDIT,  
IT'S A LOSS OF  
TRUST.**

David Perry

QUOTEHD.COM



# Credit





# What is Credit?

Credit is the ability of a consumer to obtain goods or services before payment, based on the trust that payment will be made in the future.





# Credit Worthiness

What is  
Credit  
Worthiness?

Represents an individual's capacity to borrow. Credit reporting organizations provide measurements known as credit scores to determine whether a person is creditworthy and attempts to predict the likelihood a person will make payments for goods, services and debt in a timely manner.

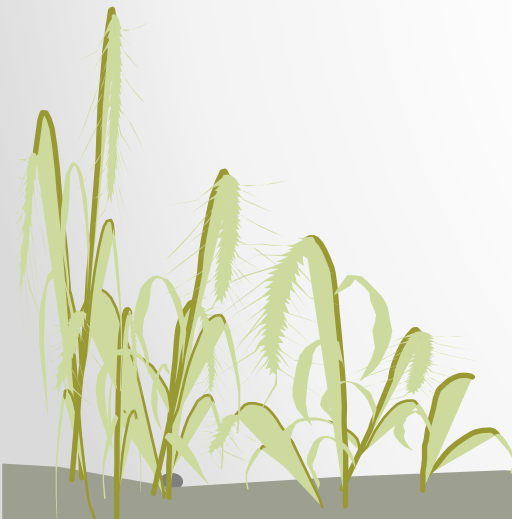
# Types of Credit



Secured



Unsecured



# SECURED

VS.

# UNSECURED



A loan that has collateral attached to it. Collateral is a valuable asset (like a house or a car) that the lender can seize if the borrower fails to repay the loan.



Because the collateral reduces the amount of risk to the lender, secured loans are usually available for larger amounts and at a lower interest rate.



A loan that does not require collateral.



Unsecured loans are generally easier to obtain than secured loans, but are generally for smaller amounts and at a higher interest rate.



# Secured Vs. Unsecured

## Secured Debt



Mortgages



Home Equity Loans



Auto Loans

## Unsecured Debt



Medical



Credit Cards

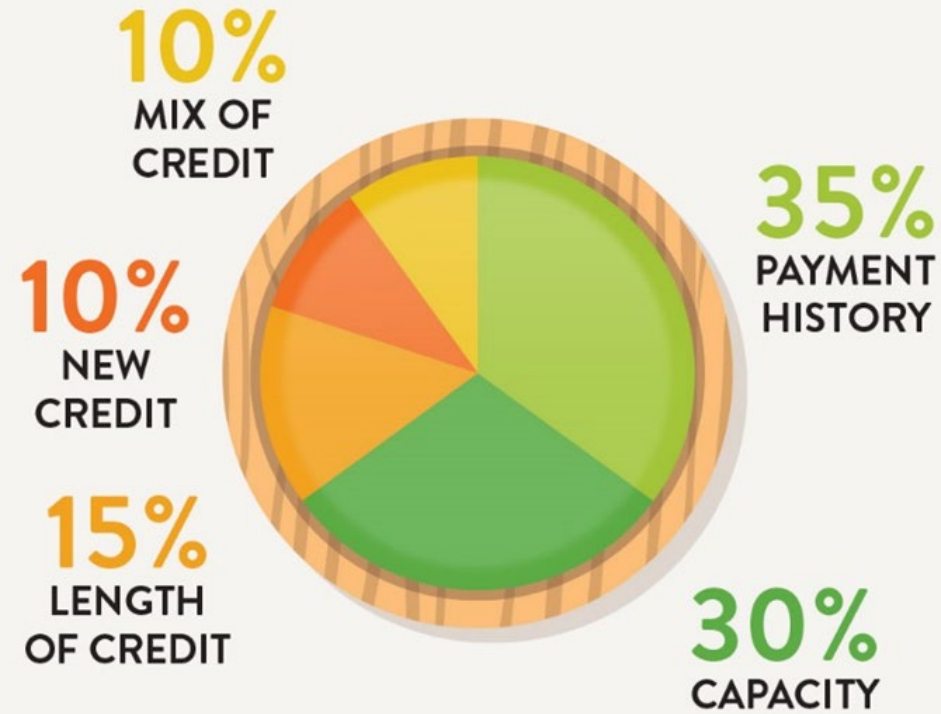


Student Loans



# What determines the score

How is my credit score  
**CALCULATED?**



# Five Factors of a Credit Score

## Payment History

35% of the score.

History reflects whether you pay on time.

## Capacity

30% of the score.

The amount available credit on existing revolving accounts

## Age of accounts

15% of the score.

Reflects how long you've had a history of using credit.

## Debt Accumulated

10% of the score.

New debt acquired

## Mix of Credit

10% of the score.

Different types of credit are given different values in the score.



# Steps to Establish Good Credit

## Pay

- Pay bills on time

## Establish

- Establish regular savings

## Maintain

- Maintain a checking account without overdrafts

## Review

- Review your credit report once a year for errors

## Set up

- Set up a repayment plan on unpaid debts

## Prove

- Prove your ability to handle credit

## Take out

- Take out a credit builder loan

## Open

- Open a secured credit card



# Simple Steps for Improving Credit

Pay	Pay bill on time every time.
Keep	Keep bills current and under the allowable credit limit for 12 consecutive months
Maintain	Maintain low balances on credit cards to 30% or less than the limit
Apply	Apply for new accounts only when needed.
Verify	Verify credit report information for accuracy. Dispute activity when needed
Explain	Explain extenuating circumstances that led to problems and describe the steps you have taken
Include	Include past due payments into your spending plan to pay the items off
Communicate	Communicate with creditors whom you owe about your repayment plans

# 8 Steps to Reducing Debt

1. Stop creating debt
2. Analyze Debt
3. Sell Something
4. Refinance and/or consolidate debt
5. Use credit wisely
6. Develop a plan
7. Set goals
8. Implement and monitor the plan



# Call to Action: Steps to Repair

- Review Credit Report
- Check to ensure items listed are correct
- Contact past due creditors and determine how you can pay them. Ask for total amount owed
- Create a budget and incorporate past due debts in your budget
- Remember you have too “live”
- Once items are paid send payment receipts and written letter via certified mail to each credit bureau





# Benefits of Repairing Your Credit



**Lower  
Interest  
Rates**



**Qualify  
for Better  
Options**



**Approval  
for Higher  
Limits**



**More  
Negotiating  
Power**

How we can help..



# Schedule A Financial Counseling Session with Your Financial Representative

- Free for members
- Review Credit
- Create a budget
- Determine how to pay off past due debts
- Work the plan to repair your credit
- Work the plan to save for unexpected situations





# Loan Options

Credit Establishing Loans

Shared Secured Loans

Visa® Credit Card Options

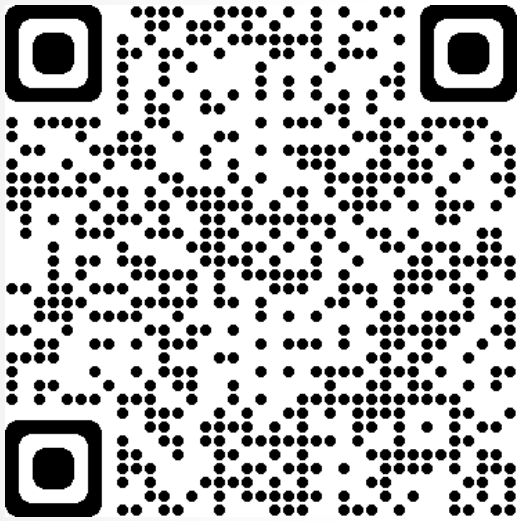
Auto Loans

Personal Loans

Mortgages



## Become A Member



[MembersFirstGA.com](https://MembersFirstGA.com)

Open An Account

Upload Documents

Fund Accounts

Sign account agreements

# Access



Free Online and Mobile Banking with mobile app



MembersFirstGA.com



Free Debit card. Checks available



606 East 67<sup>th</sup> Street. 1501 Pooler Parkway.



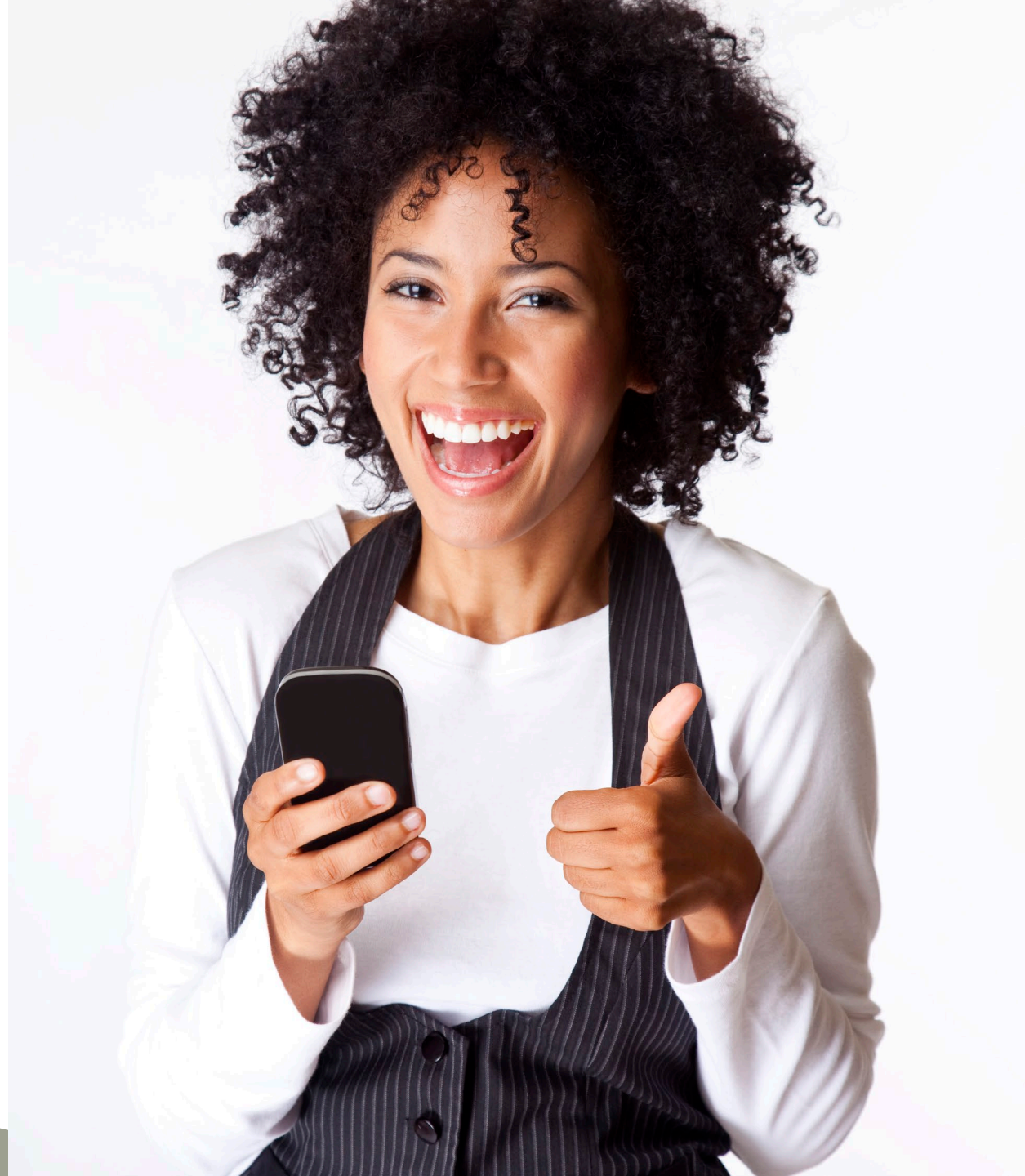
912-352-2902

## **Surcharge-Free ATMs**

All Publix® Presto ATMs

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MembersFirst does not charge a foreign ATM fee





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**I am available to set up one-on-one video or phone chats.  
Visit my page to set up your free appointment.  
[www.MembersFirstGA.com/Ashley](http://www.MembersFirstGA.com/Ashley)**

